System Value Analysis INDONESIA

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Accenture Strategy & Consulting

AGENDA





WEF's System Value Framework applied to Indonesia's transition



The System Value framework more holistically evaluates economic, environmental, social and technical outcomes of potential energy solutions across markets. The framework aims to shift political and commercial focus beyond cost to include value

Using the System Value framework, the World Economic Forum, supported by Accenture and a group of global electricity companies, conducted analysis across several geographies as part of market evaluations that examined recovery opportunities to accelerate economic growth and the clean energy transition.

The flexible nature of the framework allows inclusion of both quantitative and qualitative analysis. The relevance of System Value dimensions may vary by geography and over time horizons.



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~400 GW

2x

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MARKET ANALYSIS | EXECUTIVE SUMMARY

03. Solutions

85%

Installed capacity comes from **conventional sources (50% coal, 29% natural gas, 7% oil)**

67%

Power generation and 100% transmission and distribution network owned by **PLN**, making Indonesia a vertically integrated market



~14 GW

CO2 emissions target reduction vs BAU by 2030 as per NDC commitments

3X

Expected absolute **increase in CO2 emission** between 2016 -2030, with reductions lagging global benchmarks , despite being expected to exceed government targets

New coal capacity planned by 2030 (RUPTL)

Max. **renewable resource potential** in Indonesia currently, of which only 10% would be exploited by 2030 (<1% solar)*

Renewable potential for each of the **main Indonesian islands** than is currently in plan to be installed by 2030

Large scale solar LCOE achieves grid parity with coal, presenting significant opportunity to scale renewables further

Inter-island grid connectivity today, and limited connections intra-island

Cost of **network losses** every year (>9% power loss)

Government Estimates of **Investments needed per year** in clean technologies for a **9-year period** to **meet the Energy Transition targets**

*- The Potential estimates are likely to be revised upwards by an ongoing government study.

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5 Solutions for Indonesia's Energy Transition

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Replacing planned and existing Coal with Utility Scale Solar

Accelerate penetration of RE by leveraging:

- Renewable Energy Zones (REZs) focused on Utility Scale Solar to replace 5 GW of planned coal plants
- Repurpose retired coal power plants with solar or solar & BESS systems to reduce the capital outlay for new solar plants and accelerate coal retirement

Distributed Solar and Storage Growth to support Energy Access

Distributed solar deployment will enable Indonesia to grow renewables in islands that present electrification issues. Opportunity to incentivize a self consumption model, complemented with battery storage to enable self dependency "Zero Net Cost" Digitalization of the Grid for optimal Grid Operations

Reduce T&D losses and uplift service quality by digitalizing the grid through self-financing projects such as dynamic grid configuration optimization, remote network operations and real time field asset alarms, and power quality management

Innovative Financing Models for T&D Upgrades

Deploy non-traditional financing models such as Public Private Partnerships, Reverse Auction of Projects and Green Bonds to unlock low cost private and foreign capital for Transmission & Distribution infrastructure projects that will enable renewables integration

Energy Efficiency at the Consumer, Industry and Transport level

Scale energy efficiency with a focus on consumers through initiatives such as efficient buildings plan, MEPS for appliances, efficient lighting, and district cooling systems to reduce overall electricity consumption and generation associated emissions



04. Next Steps

Overview of Indonesia's Electricity Market

84% of Indonesia's generation still comes from conventional sources of power, despite high and diverse renewable potential. Existing targets include 23% of renewables in the primary energy mix by 2025, and a 29-41% CO_2 emissions reductions by 2030

Market Structure Components	 Indonesia's electricity market is dominated by vertically integrated state-owned PLN (67% of total generation) PLN also sole owner of distribution and transmission system in Indonesia A small share of the generation market is occupied by IPPs, captive generation and co-operatives (33%)
Supply and Demand Dynamics	 None of Indonesia's 17K+ islands are interconnected; some islands also lack intraisland grid connectivity 99% electrification rate but high inter-region variability from ~50 % in Papua to ~ 100% in Java Energy demand in 2030 will be at 219.7 MTOE which will be 1.7x of 2020 demand while the installed capacity in 2030 would be ~130 GW which will be 1.85x of 2020 capacity (~70GW) >400 GW of maximum renewable potential across solar, wind, hydro and geothermal
Energy Transition Targets	 23% Renewables in the primary energy mix by 2025 (National Energy Policy (KEN)) Reduce CO₂ emissions from energy by 29-41% from BAU levels by 2030 to reach 1355-1271 MTon CO₂ eq (NDC) Recent announcement of no more PLN coal plants built beyond what is already in plan after 2023

Indonesia Electricity Capacity Mix (GW, 2019)



Indonesia Electricity Generation Mix (TWh, 2019)



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Indonesia Electricity Market Structure

Despite several rounds of reform over the past two decades, the vast majority of the power sector value chain in Indonesia is government-owned and operated, with PLN controlling 67% of total generation and the full T&D value chain



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Indonesia's Electricity Projections

Indonesia has two different electricity future projections – the RUPTL plan and the Ministry of Energy Outlook. Our analysis is based on the RUPTL plan as the RUPTL supply projections appear more realistic and are in line with the consumption growth projections

Baseline projections used for this study



RUPTL vs Energy Outlook

- Energy Outlook (2019) projections assume close to a **3x increase in electricity capacity**
- However, current consumption patterns post COVID do not align with the aspirational plan, leading to a generation / consumption ratio of ~1.8x
- RUPTL plan has been revised in 2021 to include COVID considerations and is therefore more closely aligns with current consumption projections (~1.1x) and is an execution focused plan which the government is committed to
- Hence our analysis will use the RUPTL as the baseline projections

Sources: Indonesia Energy Outlook, RUPTL.

Note(s): For the capacity split, Oil Capacity has been ignored, as not included in Energy Outlook; hence removed from RUPTL to ensure like for like comparison. However, the total generation and capacity has been presented at actuals.

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Indonesia's 2030 Carbon Emissions Outlook

Forecasts of CO_2 emissions based on RUPTL plan projects a larger decrease in CO_2 emission than the government mandated target, but the reductions still lag global benchmarks, with an absolute increase of 3x between 2016 and 30



Indonesia's Total Emissions Targets

- Indonesia 9th world largest CO₂ emitter
- 29% unconditional reduction in CO2 emissions (of which 11% from energy sector); 41% emissions reduction contingent on international support (of which 14% from energy sector)

Insights

- RUPTL achieves ~51% reduction from baseline (BAU 2030) numbers for the power sector
- In absolute terms, the emissions increase from 78 MT of CO₂e to 268 MT of CO₂e, a CAGR of 9.18%
- For the same period, the IEA Net Zero 2050 scenario globally projects **an absolute reduction in electricity emission with a CAGR of -6%**



Approach and Methodology

 The power sector was attributed the same share in the total energy emissions in 2016 as that of its share in Final Energy Consumption (~15%). Attribution of emissions to power sector increases to ~33% which reflects the increased share of power sector's share in the Final Energy Consumption

Outlook of Energy Sources by Technology | Capacity, LCOE, CO₂ Emissions

Despite a ~3x growth in renewables capacity by 2030, the RUPTL plan also still projects the build out of ~14GW of new coal capacity



Insights

- Coal is and will remain the leading source of electricity, in terms of both capacity and generation volume
- The capacity addition for coal is the largest in absolute terms (~14 GW) while in percentage terms, solar has the highest growth
- Large scale solar LCOE achieves grid parity with coal by 2027. Grid parity may be further accelerated by carbon tax on coal and / or decrease of solar components cost (by local manufacture)
- Other **renewable energy sources** (e.g., hydropower, geothermal) remain more expensive than coal even by 2030, **but cheaper than gas**
- **Gas** is and will remain the technology with **the highest LCOE**

2019 Data 2030 Projection (additional capacity and generation)

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Renewable Resource Potential by Technology

Indonesia has a varied and vast renewable energy potential, with ~90% of its up to 400+ GW potential still untapped even by 2030



Installed Renewable Capacity vs Renewable Resource Potential (MW)

Note:

1.The RE potentials calculated are based on geological and geographical factors only and does not factor in the availability of supporting resources (e.g.: land) or economics.

2. The RE potentials considered are based on the latest released government estimates. Ongoing studies by government agencies are likely to revise the potential upwards, increasing the gap furthermore.

Insights

- Indonesia presents a 400+GW maximum renewable resource potential vs 10GW currently renewable installed capacity, and 32GW capacity projected for 2030
- Even by 2030, Indonesia will be only exploiting less than 10% of its total renewable energy potential
- **Geothermal energy** is the most harnessed of technologies, despite high risk exploration process and higher LCOE than other renewable energy sources e.g. solar
- Sources, with lower LCOE and higher potential (e.g. solar and wind), remain largely untapped
- The penetration of Variable Renewable Energy remains very low (<5%) across all island grid
- The draft of the new RUPTL (2021-2030) proposes a **9GW reduction** in **coal capacity** addition vis-à-vis RUPTL (2019-2028) and significant increase in Wind & Solar penetration. But, **even with the increased adoption**, Indonesia will **utilize only ~1%** of its total **solar** and **wind potential** by 2030.

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Installed Capacity and Resource Potential by Island

Each of the main Indonesian islands, which all have independent grid systems (not interconnected), have at least a 2X renewable potential than what is currently in plan to be installed by 2030



Note: 1. The new RE capacities have been divided between Maluku and Papua in proportion to their installed capacities in 2030.

The Indonesian Grid

The Indonesian grid is largely isolated, with no inter-island connections insufficient and limited intra-island connections. This means that the power dispatch is limited to each island, creating geographic constraints for future electricity capacity expansion



Grid Challenges

The Indonesian Grid is a major roadblock in adopting a greater share of variable renewable energy sustainably as it currently grapples with reliability issues, higher T&D losses than its neighbouring countries and a low level of digitalization and low investments

—— Current | Reliability and Efficiency ———— Looking Ahead | Capacity and Flexibility ——

Low Reliability & High T&D Losses directly impacting service quality & utility bottom line

41M USD/Yr Revenue loss due to interruptions

Indonesia's System Average Interruption Duration Index (SAIDI) in 2020 was 763.13 minutes/customer/year). This is **12 times Thailand's** and **22 times Malaysia's SAIDI** in the past 3 years¹, bringing disruption for end consumers, and leading to financial losses for PLN.

2.3BN USD/Yr Cost of T&D Losses





Indonesia's **Network losses** (>9%) are the **higher** than **Malaysia and Thailand** by several percentage points. By bringing down its losses to Malaysia's level (~7.5%), Indonesia could potentially save **483M USD annually**.²

34BN USD PLN Debt

not reached completion.

PLN's debt and its **Net Debt/EBITDA Ratio (5.40) presents a financial constraint on financing grid upgrades and extensions**. This has also been a factor in the rise of its cost of capital³. International institutions have been supporting PLN and the Indonesian government with funding and loans for grid maintenance and updates – more than USD 1.2bn was funded by ADB's ASEAN Infrastructure Fund (AIIF) to date

Poor Flexibility and lack of digitalization to impact the effective integration of

O Interconnections Between islands

No existing interconnections between islands and limited connections intra-island. Key

interconnection project linking Java and Sumatra (~500km) has been paused and has

new power capacity, especially that of variable renewable energy

LOW DIGITALIZATION LEVELS | Poor level of automation at the substation levels, and obsolete Network Management Systems



Key Question

How might Indonesia realign its energy mix to achieve its energy transition targets?

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5 Solutions for Indonesia's Energy Transition

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We recommend 5 solutions across the value chain to drive a sustainable, financially viable and just Energy Transition in Indonesia



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System Value of Indonesia's clean energy transition

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High benefit



Analysis performed for given System Value dimension and recovery solution. For more detail, please see specific solution and/or relevant System Value dimension slide(s). System Value dimension not as relevant to geographic market or not considered with given recovery solution.

Relative System Value dimension benefit for given recovery solution within market

Medium benefit

) Minimal-to-no benefit

04. Next Steps

Opportunities to Address Coal Decarbonization in Indonesia

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#	Decarbonisation Opportunity	Opportunity Description	Feasibility	Impact	Comments	
1	Replace existing plans to build new coal plants with new renewable capacity	 Stop existing plans to build new coal plants beyond what is being constructed already Replace planned coal capacity to be built between 2023 and 2028 (up to 5 GW) with renewables Prioritise new renewable capacity according to LCOE, renewable resource availability and variable renewable penetration 		•	 Impact opportunity to avoid 720 Tonnes / GWh new CO2 emissions and to transition jobs away from coal towards renewables Feasibility issues may include existing commitment to e.g. EPC contractors to build new coal plants that lead to high cancellation penalties; jobs replacement (coal with renewables) requires retraining / reskilling 	
2	Decarbonise existing coal plants	• Upgrade existing coal plants with power filtration technology to reduce SOx and NOx emissions leading to cleaner air, following example of coal plant regulations in China where SOx and NOx filers are mandated	•		 Impact is not on CO2 emissions but on SOx and NOx emissions (air pollutors) Feasibility technology is proven; however, concerns about cost / benefit trade off 	
		 Build infrastructure to gasify coal following examples of gasification projects initiated in South Africa and India. 			 Impact reduction of CO2 emissions, but only partially vs building renewable capacity and decommissioning / avoiding build out of new coal Feasibility requires high infrastructure capital investment and lead time; despite technology is proven, not reached scale in any key coal market 	
		 Invest in Green Ammonia Co-firing to power existing coal power plants with ammonia, building on early stage development in Japan (lead by JERA) and leveraging Indonesia's planned prominent role as the manufacturing hub of Green Ammonia Supply Chain for Japanese plants^{1,2} 			 Impact reduction of partial reduction of CO2 emissions, and the opportunity to set up a Green H2/Ammonia value chain within Indonesia. Feasibility requires significant investment in the technology R&D from developed Nations (e.g. Japan) for technology to be cost effective and proven at scale. 	
3	Fast track existing coal plants decommissioning and repurposing of plants with renewable energy	 Accelerate decommissioning of existing coal power plants (up to 7.1 GW), prioritising decommissioning according to plant efficiency, CO2 emission, baseload needs Adapt regulation and provide incentives on coal: Grant priority permits for solar / wind plants for coal producers that agree to early decommissioning, following example of China's regulation Update regulations to have more stringent environmental requirements on coal plants emissions, similarly to what the Indian government did 			 Impact opportunity to leverage existing land permits and interconnection and repurpose coal plants with cleaner energy, leading to reduction in CO2 emissions and lowering cost of new installed capacity; opportunity to maintain local jobs linked to coal mine and retrain / reskill workforce Feasibility combination of best practice already achieved in India and China (two of the largest coal producers in the world) 	

Prioritised

Sources: 1. Corporate Press Release ; 2. Corporate Media Release (Mitsubishi)

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1a. Replacement of Planned Coal Plants with Renewable Energy in REZ (1/2)

Indonesia can avoid building 5GW of new coal plants, and can leapfrog to replacing this capacity with renewable power directly

Current State

- As per 2021-2030 RUPTL plans, Indonesia has plans to install ~14 GW of new coal by 2030; 5 GW of this new coal capacity is expected be built between 2024 and 2030
- As per latest announcement in June 2021, PLN has committed to not build new coal plants beyond 2023; this is estimated to result in ~0.3 GW not getting built (<10% to new total installed capacity)
- However, there is a wider opportunity to stop building the entire 5 GW of coal plants that have not started construction yet – these are both PLN and IPPs' coal plants plans, and to instead, build out solar capacity in dedicated Renewable Energy Zones (REZ), given the significant renewable resource potential Indonesia has to offer

Opportunity

Prioritise renewable sources to ensure transition is financially and technically sustainable by facilitating Renewable Energy Zones. A REZ is a geographic area characterised by features that support cost-effective renewable energy development, including high-quality renewable energy resources, suitable topography, and strong developer interest The impacts of REZ on the Indonesia's Energy Transition journey are:

- **1. Streamlined Land acquisition**: The Government plays an active role in land acquisition, which has been one of the key impediments of RE penetration in Indonesia, and hands over the acquired land to RE developers through transparent bidding.
- 2. Proactive T&D Network and Storage Planning: Integrated planning of transmission connections and storage facilities along with solar panels to ensure that the power generated is evacuated without congesting the grid, the variations in solar generation are restricted within the limits which the grid can handle, and curtailment is minimal.
- **3.** Reduced project risk and catalysis of private and foreign investment due to participation of developers during planning and execution process, as well as alleviating risks of other investment impediments such as land acquisition

Further analysis was carried to identify the most optimal renewable technology to leverage by island / region within a Renewable Energy Zone (see further analysis on the next slide)





Planned Coal Replacement Scenarios by 2030 (GW)

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1a. Replacement of Planned Coal Plants with Renewable Energy in REZs (2/2)

As the solar LCOE is the lowest among other sources of renewable power (in Indonesia) and is projected to become cheaper than coal by 2028, the coal planned capacity can be replaced by solar power in a financially sustainable way

Solar and Coal LCOE (\$/MWh)

Preferred RE technology for REZs was selected based on:

- **Technology LCOE** ranked renewable technologies by average LCOE between 2021 and 2023.
- **Renewable Resource Availability** Checked for renewable potential by region to ascertain whether all additional renewable capacity could be met by cheapest renewable resource.
- Maximum variable penetration included a maximum threshold of variable renewable penetration (solar & wind) of 20%; beyond 20%, nonvariable renewable resource (geothermal or hydro) were given preference, wherever available

Across islands, Utility Scale Solar emerged as the primary choice for REZs



Insights

- Utility scale solar decreases progressively and achieves grid parity with coal latest by 2027. Several studies estimate that the grid parity can be achieved significantly earlier.
- In the period **between 2024 and 2028**, replacing all the planned coal plants with renewable energy will lead to an additional cost of USD 134mn in total
- However, this only includes the financial cost of the replacement and does not take into account the value of reduction in CO2 emissions and advantages driven by reskilling of the workforce
- Further, the increase in generation cost can be offset by:
 - **Optimizing Solar CAPEX further** the cost of solar has decreased at a much faster pace in the last decade that anyone would have expected and innovation will continue to accelerate LCOE decrease
 - Modulating the demand curve to delay the commissioning of power plants

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1b. Decommission Existing Coal Plants early by Repurposing them with Solar

Indonesia can repurpose up to 7 GW of coal capacity which will be decommissioned into solar plants

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Current State

- Indonesia has announced plans to retire **1.1 GW** out of its 35 GW of existing coal capacity **by 2030** (assumed as the Base Case) and a further **6 GW by 2035**
- Coal plants in Indonesia present a relatively low-capacity factor (~50%) which indicates operational inefficiencies, especially in small sized and older coal plants
- Retirement of coal plants results in **high closure costs** (USD 65m / GW), hence IPPs with long term take-or-pay offtake contracts are **not keen** to decommission plants.
- One of the **key challenges** in achieving Indonesia's RE goals is **acquisition of land**, which is a **constrained resource on the archipelago**, for the RE installations.

Opportunity

When a coal plant is decommissioned, the default option is to close the plant and decontaminate the land to avoid health hazards. However, there is an opportunity for PLN/IPPs to **repurpose the plants to house Renewable Energy installations already in plan**, setting up a total 1.8 GW on solar capacity on the land housing 7.1 GW of coal capacity, in order to **leverage existing land rights** and **existing interconnection**:

- Repurpose coal plants with solar or solar-Battery Energy Storage Systems (BESS): the land is used to set up a solar plant which leverages existing grid connections & civil structure of the coal plant. The overall benefits equal to USD 72m / GW
- **2. Re-purposed Solar, BESS with Synchronous Condenser:** in addition to leveraging the land and grid connections, the existing generators can be run as Synchronous Condensers to supply reactive power, enabling grid stabilization

Coal decommissioning and re-purposing can be accelerated by:

- Introducing stringent emission norms such as mandatory Flue Gas Desulphurization requirements equivalent to what is recommended in India
- Granting priority access to renewable permits / licenses to mining companies committing to early decommissioning of coal plants (incentive adopted in China)

Sources: <u>RUPTL</u>, <u>Cost benefit Analysis of coal plant repurposing in developing countries</u>, <u>PLN</u>, <u>OECD</u>, <u>Business Green</u> Note(s): (1) Coal plant closures will result in some job losses which are not reflected due to data unavailability (2) On an average, 1 GW Coal plant can be repurposed to support a 250 MW of solar plant.

Cost-Benefit Analysis and Net Benefits of Repurposing Coal \





Coal to Renewables Transition | Cost vs Benefits for Society

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The value created and the adverse impact of coal usage extends beyond the LCOE of the electricity it generates. The true benefits of shifting away from coal can be captured from the net economic value generated and accelerated through focused policy

Net Socio-Economic Benefits from switching to Solar significantly outweigh the Switching Costs



- The Lifetime Value created by solar over coal, for the same installed capacity, through additional job creation, re-employment at higher wages, and Dollars saved in Healthcare Bills far outweighs its costs.
- While the benefits over 20 years offset the costs, the transition will initially require **additional financing** to ensure a 'just transition' (e.g., costs incurred due to job reskilling)

Among mid Income jobs not needing a college degree, Solar sector jobs are 3rd fastest growing segment US Labour Bureau Statistics



Success Stories across the Globe

India is set to add 300,000+ jobs in Renewables by 2022 *The Economic Times* Storage, Wind, Solar Companies Are Recruiting Coal Miners for Their Work Ethics and High-Tech Skills



US RE & New Energy Companies hire Coal Workers in large numbers *Newsreports* **03.** Solutions

Synergies with WEF's Mobilizing Clean Energy Investments in Emerging Markets initiative

Coal phasing out in Indonesia could benefit from the Energy Transition Mechanism financing idea, as well as from a holistic approach to prioritize which coal plants should be phased out first, as outlined by think thank CEEW for India's coal plants

Energy Transition Mechanism (ETM)

- The Energy Transition Mechanism (ETM) is a financing mechanism to accelerate the retirement of coal, and its replacement with renewable energy
- An ETM would be formed for a specific country in order to be effective and based on that country's energy needs and nationally determined contributions
- The ETM is composed of a Carbon Reduction Facility (CRF) and a Clean Energy Facility (CEF). Current owners agree to transfer their carbon-intensive power assets to the CRF in exchange for cash and possibly equity interest in the ETM. They would be expected to invest the cash they received into renewable power, grid upgrades and a just transition for workers and local communities
- The coal-fired power assets would continue to operate for an agreed period that is shorter than the current expected lifetime, but long enough to pay back the ETM investors/lenders
- In parallel, the CEF collaborates with national authorities and the power sector to build up renewable energy capacity and storage. As renewable power expands, the ETM retires CRF assets

How it could be applied to Indonesia

• The Energy Transition Mechanism could be applied in Indonesia to fast track and fund the closure of its most polluting coal plants by creating a Carbon Reduction Facility; it could also be leveraged to finance the growth of clean power by leveraging the Clean Power

CEEW's Coal Decommissioning Planning

- CEEW completed a mapping of 130 coal plants in India, representing 208 GW and 45% of total installed capacity
- The mapping was completed with the purpose of understanding the cost of early decommissioning of the plants
- The mapping categorizes plants based on, amongst others, variable cost, and efficiency to help understand their impact on the eventual costs for retirement
- India's coal-powered assets with a large share of inefficient plants are underutilised due to lower than anticipated growth in energy demand, minimal retirement of assets despite steep targets under NEP,2018 and late increasing RE contribution in the system. This also leads to stress for the financiers with 11% nonperforming assets (NPA) of loans towards in September 2020
- Key findings include that while decommissioning may not be a viable option for most of the new plants, it make sense financially on itself for a number of the older plants above 20 years

CEEW's Coal Decommissioning Planning

• CEEW's mapping of coal plants in Indian could be replicated for Indonesia, with the purpose of understanding the cost and feasibility of early decommissioning for a number of coal plants. This would provide a holistic methodology to prioritizing the phasing out following standard parameters **04. Next Steps**

2. Distributed Solar and Storage Growth to support Energy Access

Indonesia has the opportunity to tackle energy access issues and fast track its energy transition by scaling distributed solar

Current State

• Indonesia has high solar radiation (1450- 2200 kWh/m2) across all its islands, which means it presents high solar potential (up to 200 GW of potential)

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- However, by 2019 only 16.6 MW of distributed solar capacity installed which is lower compared to that in neighboring countries, viz. Malaysia (1.63 GW), Thailand (0.4 GW), Vietnam (10 GW)
- Further, while the overall electrification rate has reached 99%, there are still areas such as Papua and Maluku, where the electrification rate is ~50% and 80% only respectively. In the same, grid implementation is a challenge, given financial constraints and sparsely populated areas

Opportunity

- Indonesia's current target of 0.25 GW of cumulative distributed solar capacity by 2030 (Base Case) is a modest target compared to its neighboring countries' distributed solar power installed capacity and targets. There is an opportunity to double its target (0.54 GW) by focusing on solar based microgrids to ensure 95% electricity access across both Papua and Maluku through distributed solar (Accelerated Case)
- Incentivizing Self Consumption + Behind the Meter Battery in community owned solar microgrids can significantly increase the electrification in low demand islands such as Maluku and Papua, without the government having to invest in the lumped capacity in form of large power plants or in extensive T&D infrastructure. The battery storage will help to ensure that access to electricity is also enabled during hours with low irradiation, and it will minimize use of diesel generators
- Deploying Solar-as-Service Models will minimize key barrier of initial investment by fronting the installation cost and charging consumers monthly fees. Moreover, this model takes care of the maintenance costs, taking away the performance risk associated with solar ownership





Distributed Solar Installed Capacity by 2030 (MW)

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3. "Zero Net Cost" Digitization of the Grid for optimal Grid Operations

Indonesia has an opportunity to reduce its T&D losses by digitalizing the grid through self-financing projects

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Current State

- Indonesia T&D system is loss ridden (3-Year Average Losses- 9.33%) and lacks reliability (3 Year Average SAIDI - 952.73 mins/customer/year, 3 Year Average SAIFI- 10.22 interruptions/customer/year)
- Indonesia has multiple grids across its islands, with no interconnection between islands and limited interconnection intra-island (e.g., in Kalimantan and Sulawesi); limited infrastructure, paired with limited digitization and automation, leads to suboptimal grid configuration and load dispatch
- In addition, plans to install renewable capacity growth, paired with growing mobility electrification, will require grid integration, leading to further digitization requirements, to enable stability in the face of generation and demand variability

Opportunity

The digitization of the Grid offers several avenues of improving cost of service, service quality and the capacity factor for generation plants:

- **1. Dynamic Grid Configuration Optimization** considering generation scheduling and transmission network configuration to minimize technical losses in the T&D network and minimize the total cost of service
- 2. Remote Network Operations & Real Time Field Asset Alarms to accelerate the restoration of power in event of network failures and improving the service quality by reducing the SAIDI. Moreover, a faster restoration also allows the T&D operator of salvage a significant part of the revenue lost to outages
- **3. RE Integration and Power Quality management** which can be driven by digital grid control systems to maximize the utilization of RE resources, manage the variability and sustain power quality at the customer end

The investments in Digitizing the Grid are less CAPEX intensive investments than physical infrastructure investments; they have the ability to reduce loses, leading to higher revenues and cost savings for the T&D operator. Based on global use cases, the investment garners an Rol of 10-25%.



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4. Innovative Financing Models for T&D Infrastructure Upgrades

Non-Traditional Financing models can unlock low cost private & foreign capital for large scale infrastructure projects

Current State

- To inter-connect the generating stations, islands and achieve the flexibility to support large volume of renewables, new transmission interconnections are needed across Indonesia
- The distribution network, which is failure-prone and ageing, also needs upgradation and capacity augmentation to support the electricity usage growth prompted by energy transition which Indonesia is targeting
- The necessary infrastructure upgrades require capital investments; however, PLN's existing debt, paired with high cost of capital, calls for alternative ways of financing the projects which involves the private sector

Opportunity

Opening the market to private players and using non-conventional financing mechanisms can enable Indonesia to execute the infrastructure projects, minimizing any additional debt for PLN, or burdening the end customer with higher tariffs:

- 1. Public Private Partnerships structured as Build-Own-Operate-Transfer (BOOT) or Design-Construct-Maintain-Finance (DBFO), in which the returns are tied to the cost of capital, can enable PLN to offset its capital investments and lower the cost of service by leveraging the private partners' lower cost of capital
- 2. Reverse Auction of Transmission Projects based on PLN's wheeling charges (Transmission Charges/MWh of energy flowing through the lines) - private players bid against PLN's forecast wheeling charges for new infrastructure capacity; this assumes the bidding process will lead to lower wheeling charges, as a result of a more competitive cost of capital by private actors, and a more efficient running of the built infrastructure, minimizing the additional cost for consumers
- 3. Green Bonds issued by PLN, guaranteed by the government and linked to meeting Renewable Energy commitments. Green bonds can be leveraged to build additional T&D infrastructure to accommodate for higher Renewable Energy penetration, at a lower cost of capital, by attracting foreign capital from ESG focused investors

Impact of Low-Cost Financing on Total Project Cost & Tariffs

 -12%

 216

 190

 88

 63

 127

 127

 PLN

 Private Players

Total T&D Project Costs till 2030

Total Financing Cost

- Investment requirement for a stable grid (USD 127 B) is calculated by benchmarking T&D spends against India.
- PLN's Cost of Capital is based on the weighted average of the coupon rates of bonds issued in 2020 and period is taken as 15 yrs.
- Private players' cost of capital is benchmarked against Green Bonds in Asia.



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5. Energy efficiency at the Consumer, Industry and Transport level (1/2)

Indonesia has the opportunity to further fast track its energy transition by scaling energy efficiency solutions at the consumer level

Current State

- Electricity use dominated by residential sector and lighting and cooling uses:
 - Residential demand: 44% of total electricity demand, projected to grow beyond 50% with increasing appliance ownership (ACs, refrigerators) by 2030³

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- **Industrial and commercial demand:** 32% and 24% of total electricity demand today. Lighting and ACs largest part of peak demand in commercial sectors
- Current Policy landscape
 - National Master Plan for Energy Conservation (RIKEN): targets 17% overall savings vs BAU¹ by 2025. No implementation details
 - **Minimum Energy Performance Standards (MEPS):** coverage limited to ~18% of total energy use (limited to AC and lamps)

Opportunity

1) Consumer:

- **Efficient Buildings plan**: holistic plan including new builds and retrofits with wider sector coverage (e.g., to residential) and segment specific initiatives
- MEPS for appliances: extend coverage beyond 18% to other appliances
- **Efficient Lighting plan:** deploy national program to upgrade existing lighting to LED lighting; adopt best practice such as eased access to LED lightbulbs in local retail stores (following example in India); boost existing ADLIGHT program
- **District Cooling system / National Cooling action plan:** reduce cooling energy requirement and cost of cooling

2) Industry | Define mandatory industry targets and audits : incentivize adoption by combining with tradeable certificates (e.g., India's PAT – Perform, Achieve, Trade)

3) Transport | Fuel and vehicle efficiency standards / EV Adoption: Introduce fuel standard, upgrade vehicle efficiency standards and promote modal shift to mass transport and electric public transport

Reduction in Generation Capacity (TWh) and CO2 Emissions





Sources: IEA Energy Efficiency 2020, IESR Indonesia Clean Energy Outlook 2020, Forecasting Indonesia's peak demand reductions from appliance and lighting efficiency, Study of district cooling implementation opportunity in Jakarta, IEA India 2020 Energy Policy Review, APEC Energy Efficiency Finance in Indonesia

03. Solutions

5. Energy efficiency at the Consumer, Industry and Transport level (2/2)

There are multiple successful examples of energy efficiency programs that Indonesia can replicate across consumer, industry and transport sectors

_	Solution	Current situation	Solution Description	Case reference	impact
	Efficient Buildings plan	 Governed by Energy efficiency Policy 70/2009 and green building code Only 3 cities with local green building code today Mandatory energy eff. Plan covers only large commercial consumers consuming > 4000 toe. Reporting on Energy Management programs only ~40% 	 Expand coverage to residential buildings and including new builds and retrofits Enable national or island wide building green codes Close the loop with audit, measurement, and mandatory reporting and tighten enforcement 	 Singapore 	
consumers	District cooling	 No district cooling in place currently. Local AC systems 	 Build public-private partnerships for a district cooling system for high density building clusters and multi- function buildings 	 UAE 	
0 -	MEPS for appliances	 MEPS and labelling only for ACs and compact fluorescent lamp (CFL). Standards exist but lower than international best practices and SEA peers 	 Expand scope to other appliances such as refrigerators, washing machines, and television Raise MEPS to international best practice standards 	 Taiwan 	
	Efficient lighting	 ADLIGHT program conceived in Sep 2020 to build local manuf. capacity for efficient LED lighting and strengthen awareness. No implementation plan 	 Build strong implementation plan including, audit, measure, improve initiatives 	 India – UJALA initiative San Diego 	
Industry	Industrial and commercial efficiency plan	 Mandatory energy eff. Plan covers commercial/ industrial entities consuming > 4000 toe. Reporting on EM programs ~40% 	 Institute mandatory targets and audits combined with market-based incentives such as tradeable certificates for large energy intensive industries and large commercial entities 	 India – PAT (Perform, achieve, trade) program 	
	Fuel and vehicle efficiency standards	No fuel standards in placeLimited vehicle efficiency standards	 Introduce fuel standards Upgrade vehicle efficiency standards 	SingaporeThailandVietnam	
Transport	Electric public transport	 Presidential regulation to drive EV adoption and build a local EV and EV component industry. Initial notable adoption by taxis and public buses esp. in dense cities like Bali, Jakarta Target share of EV output to reach 20% of total car production by 2025. PLN target to have >7000 EV charging stations by 2030, actual requirement projected >30,000 by 2026 No national roadmap and no progress measurement plan to link EV adoption with sustaments. 	 Build strong national implementation plan for EVs including public and private transport with mechanisms to measure progress, improve and collaborate regionally Roll -out and integrate national electric bus networks with electric light rails (potentially) Promote modal shift to mass public transport 	 Norway China © 2021 Accenture. All rights 	s reserved. 28